



“Quality is never an accident- it is always the result of high intention, sincere effort, intelligent direction and skillful execution-it represents the wise choice of many alternatives.” - WILLIAM A. FOSTER

It would seem logical, that after decades of work at genetic improvement, at some point a person could just sit back and let the cows do the work. Not so. Especially if we're trying to maintain that elusive standard of "quality". Does it ever seem like a moving target to you? So many variables and qualifications and perspectives to consider. Nationally, the Beef industry is constantly raising the bar for genetic standards, consumer standards, animal welfare and handling standards, and our Breed Associations keep working at giving us more and more tools to track and analyze where we are at in genetic improvement. For Simmental and Angus that is most simply represented in the Dollar Indexes, where it all gets distilled down to value, and hopefully a better bottom line.

But a discussion of high quality genetics is not so simple as just looking at what the nation is doing. North Central Montana has its own very particular needs and issues in determining what a profitable beef herd looks like. So our focus, at Open Gate Ranch, really has to stay on what our neighbors need or would like to improve. We've always been very generously supported primarily by folks who run cattle in a similar environment as we do. So we are trying to keep our eye on what is most valuable here, and in the product Montana producers are sending down the line. What helps a LOT with that perspective is running our registered cattle right along with the commercial herd. We feed them, calve them, breed them, background the calves, all with the same focus of identifying what makes a difference in "quality". First of all, that has to mean profit. Also efficiency, both in feed and labor. Also longevity and net value. Sometimes it gets very, very simple in a year like 2019 where the definition of good quality meant surviving! In the end, the decisions on mating choices that are the hardest to make are usually the ones that we know will NOT move our baseline quality forward. They may look gorgeous and amazing on paper, but they just don't work here.

These are the reasons we really value our opportunities to visit with you all, see your cattle, and hear your concerns and goals. That is what we want to respond to, first and foremost, in order to stay relevant to you and your business. You will see, in this bull offering, some very specific strengths showcased in the different sire groups and if we can help you distinguish something you're trying to achieve, please don't hesitate to give a call. In this Bull Sheet we have featured the EPDs that in our mind, reflect the greatest opportunity for moving profit forward. Moving RANCHER profit forward. A full set of EPDs will be available in the Sale Book. The bulls are here at the ranch and available to view any time.

As calving season gets under way and we enjoy a spot of beautiful open weather, we wish you all to be safe, to really enjoy your cattle, and may your hay yards stay full.

SIRE SHOWCASE



GIBBS RAISINCAIN AND OLF OTIS

Our sires for Classic Simmental Influence. The muscle. The high production females. A powerful shot of heterosis for Angus cattle.



HOOK'S CAPITALIST Top of the pedigree is a long history of supremely functional females. Here is unsurpassed efficiency and balance. Here is the sire group for accenting every feature of good quality cattle.



CONNELLY SPUR AND VAR LEGEND

Angus sires for maintaining your half-bloods, maintaining growth and maintaining carcass value.



2020 BULL SALE OFFERING

LOT	TATTOO	% SM	9/18/19 WW	SIRE	API	TI	CE EPD	BW EPD	WW EPD	MCE EPD	MILK EPD	MWW EPD	REA EPD
1	GC867	3/4	900	GIBBS 0601X RAISINCAIN	126.4	81.1	10.8	1.7	86.4	5.7	19.5	62.7	1.04
2	GC858	5/8	824	GIBBS 0601X RAISINCAIN	139.6	84.8	9.2	1.8	84.6	6.5	22.1	64.3	1.04
3	GD281	PB	798	GIBBS 0601X RAISINCAIN	126	75	8.6	2.8	82.7	4.1	24.8	66	1.17
4	GY303	3/4	920	GIBBS 0601X RAISINCAIN	132.8	80.6	10.9	1.2	83.5	5.6	23.8	65.5	1.13
5	GY205	3/4	850	GIBBS 0601X RAISINCAIN	139.9	80.3	9.9	1.3	81	5.2	24.1	64.6	1.15
6	GZ383D	PB	838	GIBBS 0601X RAISINCAIN	129	76.5	10	2.1	79.8	5.3	20.7	60.6	1.03
7	GD346	3/4	726	GIBBS 0601X RAISINCAIN	137.1	78.5	9.7	1.6	79.4	6.1	19.7	59.3	1.18
8	GD340	3/4	836	GIBBS 0601X RAISINCAIN	131	78	10	1.2	79.7	6.2	19	58.9	1.15
9	GD233	3/4	750	GIBBS 0601X RAISINCAIN	141.5	79	10.1	1.2	75.8	6.8	22.1	59.9	1.13
10	GC889	7/8	696	GIBBS 0601X RAISINCAIN	134.8	75.8	10.6	1.7	74.4	6	24.1	61.3	1.04
11	GX720	PB	786	GIBBS 0601X RAISINCAIN	137.9	76.4	12.3	0.4	74.4	7.4	18.3	55.5	1.11
12	GB604	7/8	800	GIBBS 0601X RAISINCAIN	135.4	73.6	12.7	0.3	74.3	7.3	22.1	59.2	1.01
13	GC857	3/4	782	GIBBS 0601X RAISINCAIN	137.7	76.3	12.3	-0.3	71.6	5.9	23.5	59.3	1.02
14	GX732	3/4	756	GIBBS 0601X RAISINCAIN	122.7	69.4	9.6	1.3	69.2	5.7	22	56.5	0.91
15	GA490	7/8	710	GIBBS 0601X RAISINCAIN	127	69.2	11.7	0.8	69.1	6.8	27.4	61.8	0.92
16	GD372	3/4	713	GIBBS 0601X RAISINCAIN	131.6	71.1	10.5	0.9	67.1	4.5	21.8	55.3	0.83
17	GZ408	3/4	742	GIBBS 0601X RAISINCAIN	133.7	73.6	11.7	0	65.4	6.7	22.3	55	0.99
18	GB617	1/2	772	HOOK'S CAPITALIST 37C	166.9	82.3	17.2	-2.6	59.6	10.5	20.1	49.9	0.61
19	GA508	3/4	818	HOOK'S CAPITALIST 37C	146.8	75.4	13.5	-1.6	59.5	7.5	21.2	50.9	0.69
20	GD513	3/4	772	HOOK'S CAPITALIST 37C	146.1	74	16.5	-1.5	59.5	11.9	23.5	53.2	0.64
21	GC992	3/4	752	HOOK'S CAPITALIST 37C	155.7	76	15.4	-1.4	57.8	10	21.3	50.2	0.56
22	GA424	1/2	906	HOOK'S CAPITALIST 37C	151.1	79	14.7	0	63.2	10.2	23.6	55.1	0.58
23	GA583	3/4	778	HOOK'S CAPITALIST 37C	158.2	76.7	16.1	-2	57.6	9.8	18.7	47.5	0.6
24	GA425	7/8	868	HOOK'S CAPITALIST 37C	147.9	76.1	13.9	-0.4	64.7	8.7	25.5	57.8	0.64
25	GY306T	1/2	848	HOOK'S CAPITALIST 37C	159.9	78.4	17.2	-3.4	57.2	10.9	23.1	51.7	0.61
26	GB443	1/2	808	HOOK'S CAPITALIST 37C	160	78.7	16.8	-2.4	56.6	11.3	25.6	53.8	0.64
27	GA41	1/2	738	HOOK'S CAPITALIST 37C	143.3	71.5	14.5	-1.5	54.6	8.1	21.5	48.8	0.49
28	GC908	5/8	890	HOOK'S CAPITALIST 37C	149.7	79.7	12.1	0.4	70.5	7.7	21.4	56.6	0.62
29	GC918	1/2	722	HOOK'S CAPITALIST 37C	152.3	76.8	14.6	-1.1	57.6	9.4	22.4	51.1	0.45
30	GZ965	5/8	774	HOOK'S CAPITALIST 37C	155.4	74.4	17.8	-2.9	53.3	10.6	20	46.6	0.45
31	GX14	1/2	744	HOOK'S CAPITALIST 37C	144.1	71.8	14.9	-1.7	53.1	10.7	22.1	48.6	0.52
32	GD254	3/4	846	HOOK'S CAPITALIST 37C	151.4	80.7	13.6	0.7	73.6	10.3	24.7	61.4	0.91
33	GA38	1/2	728	HOOK'S CAPITALIST 37C	149.6	77	15	-1.4	57.5	9.4	20.5	49.2	0.62
34	GC884	9/16	804	HOOK'S CAPITALIST 37C	148.8	75.4	15.2	-1.2	60.2	10.2	22.5	52.5	0.65
35	GD212	5/8	792	HOOK'S CAPITALIST 37C	151.9	82.3	15.3	-2	69	10.4	21.25	55.7	0.65
36	GC952	1/2	712	HOOK'S CAPITALIST 37C	148.4	77.5	14.8	-1.6	62	9.8	23	54	0.58
37	GD223	3/4	778	HOOK'S CAPITALIST 37C	142.2	74.2	12.7	-0.8	62.5	10	21.6	52.4	0.7
38	GD387	1/2	802	CONNELLY SPUR	141.8	79.1	12.5	0.9	74	8.2	29.5	66.4	0.5
39	GZ533	3/8	768	CONNELLY SPUR	145.7	79.4	14.1	-0.6	69	8.2	24.8	59.3	0.53

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LOT	TATTOO	% SM	9/18/19 WW	SIRE	API	TI	CE EPD	BW EPD	WW EPD	MCE EPD	MILK EPD	MWW EPD	REA EPD
40	GY938	1/4	782	CONNELY SPUR	144.6	78.2	13.1	-0.9	64.9	7.9	24.8	57.3	0.38
41	GB019	1/2	722	CONNELY SPUR	138.8	71.3	14.1	0.1	61.5	7.8	25.1	55.8	0.53
42	GZ458	1/2	792	CONNELY SPUR	142.1	72.4	13.8	0.2	60.9	8	22.2	52.6	0.54
43	GW842	1/4	774	CONNELY SPUR	131.3	72.7	13.4	-0.4	60.4	8.1	21.5	51.6	0.24
44	GT600	1/2	802	V A R LEGEND 5019	151.4	82.9	74.5	-0.6	74.5	10.5	19.5	56.7	0.95
45	GU760	1/2	864	V A R LEGEND 5019	128.6	81.5	13.6	0.9	79.4	9	20.8	60.5	0.88
46	GT694	1/2	838	V A R LEGEND 5019	137	80.9	15.4	-0.8	76.6	9.9	18.4	56.7	0.73
47	GT691	1/2	828	V A R LEGEND 5019	147.6	83.4	13.9	-0.2	77.3	9.9	20.2	58.8	0.91
48	GD213	5/8	736	OGREW600	139.8	76.5	10.5	0.9	71.3	5.9	20.5	56.1	0.68
49	GY012	3/4	944	OGRDX203	120.4	75.8	9.7	0.4	81.7	5.5	20.2	61	0.9
50	GZ390	3/4	876	OGRDX203	129.4	77.2	9.4	1.3	76.7	5.7	25	63.3	0.97
51	GD253	5/8	774	OPEN GATE'S EFFECT	128.5	77	10.3	1.4	76.9	5.4	16.4	54.8	0.79
52	GX747	1/2	780	KBHR WENTZ E190	119.3	72.6	12	0.8	72.4	6.3	24.6	60.8	0.67
53	GC968	3/4	824	GW LUCKY MAN 644N	129.7	76.2	11.4	1.1	76.5	7.8	26.7	64.9	0.67
54	GB673	PB	892	HOOK'S DELEGATE 64D	138.4	84.1	10.2	1	88.9	6.4	23.5	67.9	1.09
55	GD242	7/8	773	HOOK'S DELEGATE 64D	141.6	81.5	11.5	0.3	82.3	7.6	23.7	64.8	0.94
56	GB611	5/8	736	HOOK'S DELEGATE 64D	142.9	79.9	10.3	0.6	78.4	7.5	23.1	62.3	0.74
57	GA600	3/4	812	HOOK'S DELEGATE 64D	130.4	74.3	11.2	0.2	74.8	7.7	19.8	57.1	0.69
58	GA566	7/8	750	HOOK'S DELEGATE 64D	140.1	76.4	11.9	-0.8	70.9	7.6	22	57.4	0.91
59	GD522	1/2	870	BROWN BLW STATISTICIAN	132.6	75.6	15.2	-0.8	75	9.7	23.8	61.2	0.72
60	GY610	1/2	826	BROWN BLW STATISTICIAN	139.9	75.9	15.4	-2.1	69.5	9	19.3	54	0.66
61	GE562	PB	842	OLF OTIS Y43	138.5	79.9	15	0.3	82.2	11	24.4	65.5	1.02
62	GA590	3/4	778	OLF OTIS Y43	142.1	79.5	16	-0.9	77.9	12.1	23.3	62.2	0.72
63	GE456	7/8	754	OLF OTIS Y43	126.9	75.5	16	-0.5	77	10.7	20.5	58.9	0.92
64	GE530	PB	890	OLF OTIS Y43	126.3	72.7	14.2	0.2	76.2	10.1	24.1	62.1	0.95
65	GE610	3/4	698	OLF OTIS Y43	128.3	73.4	15.2	-0.3	75.6	10.6	19.8	57.5	0.86
66	GB615	3/4	760	OLF OTIS Y43	146.5	81.6	16.5	-0.8	73.7	11.9	26.9	63.7	0.8
67	GE519	PB	696	OLF OTIS Y43	128.2	73.2	14.3	0.8	72.4	10.2	20.8	56.9	0.88
68	GX665	5/8	872	TJ COWBOY UP 529B	136.3	77.5	10.1	1.5	78.3	6.6	26.5	65.6	0.66
69	GX591	3/4	818	TJ COWBOY UP 529B	132.3	73.3	10.8	1.4	75.9	7.9	23.1	61.1	0.73
70	GY891	5/8	810	TJ COWBOY UP 529B	143.2	79.6	12.2	0.4	72.4	7.4	26.9	63	0.6
71	GB53	3/4	768	TJ COWBOY UP 529B	142.1	76.3	11.4	0.6	70.3	7.9	26.8	61.9	0.56
72	GZ991	5/8	746	TJ COWBOY UP 529B	136.4	76.5	11.2	1.4	68.8	7.8	25	59.4	0.64
73	GX394	3/4	686	TJ COWBOY UP 529B	136.3	69.9	11.3	0.5	64.8	7.6	21.8	54.1	0.8
74	GE538	1/2	806	TJ MARLBORO MAN 360A	146	75.4	14.1	-0.8	63.2	9.9	25.8	57.3	0.57
75	GE569	1/2	774	TJ MARLBORO MAN 360A	144	74.7	15	-1.65	62.5	9.45	25.35	56.6	0.42
76	GE547	5/8	846	TJ MARLBORO MAN 360A	148	80.7	16	-1.1	72	11.8	27.2	63	0.63
77	GE647	1/2	772	TJ MARLBORO MAN 360A	141	72	13.2	-1.3	59.9	9.3	28.3	58.2	0.66

OPEN GATE RANCH

121 8th Lane SW
Fairfield, MT 59436

NEWS & EVENTS

OPEN GATE RANCH 40th ANNUAL BULL SALE

March 17, 2020 • Simms, MT

WATCH FOR VIDEOS OF THE BULLS ON OUR WEBSITE WWW.OPENGATERANCH.COM

FOR THE FIRST TIME EVER...

Open Gate will offer at auction 25 Open Heifers from the same sire groups.

DETAILS IN THE SALE BOOK AND AVAILABLE ONLINE WWW.OPENGATERANCH.COM

Ranching can't be about what we've already done.

It's gotta be about what we do tomorrow.